

# SERVING THE UNIVERSITY SYSTEM OF GEORGIA

#### Strategic Plan 2025 - 2030

#### Mission:

We exist to support the USG mission through advancing strategic philanthropy, managing assets effectively, and empowering institutions to strengthen our students and Georgia's future workforce.

### Vision:

We are creating a sustainable culture of philanthropy across the USG so that every student has the opportunity to pursue a quality education and make a positive impact on Georgia's future.

## Priority 1: Student Success

USGF contributes to student success through need-based scholarships, management of endowment funds, and management of campus capital assets.

Initiative 1: Increase funding for need-based student scholarships

Initiative 2: Increase the number of need-based scholarships awarded

Initiative 3: Grow the USGF endowment and number of endowed funds

**Initiative 4:** Help USG institutions raise more money and ensure our institutions receive direct scholarship support from the USGF commensurate with their needs as determined by the USGF Board

**Initiative 5:** Continue to provide refinancing opportunities to finance construction, renovation, and facility expansions for USG institutions

**Initiative 6:** Communicate how USGF real estate investments reduce students' fees, increase building efficiencies, and enhance risk management for institutions

# Priority 2: Responsible Stewardship

USGF provides ethical and transparent management of its resources, real estate investments, and fiscal management services for strategic USG initiatives and programs.

**Initiative 1:** Ensure sustainable investment practices and transparent financial reporting to maximize long-term returns

**Initiative 2:** Ensue that resources are managed ethically and efficiently to support the mission and future growth of the USG

**Initiative 3:** Continuously seek new funding sources with a focus on increasing corporate and foundation support

**Initiative 4:** Increase organizational capacity and efficiency to ensure USGF can sustainability meet the needs of the USG

# **Priority 3: Workforce Competitiveness**

The USGF works to create a long term and sustainable culture of philanthropy, ensuring every student who qualifies for admittance to a USG institution is afforded the opportunity to pursue a quality education in Georgia and graduate as a work-ready economic contributor.

**Initiative 1:** Cultivate relationships to attract Georgia industry support of the USGF and our institutions which yields an education-ready pipeline of future workers

**Initiative 2:** Advocate across the state for the USGF and our institutions, building support and confidence in in Georgia's public higher education offering

**Initiative 3:** Increase awareness of the USGF and its mission throughout the state, the region and the nation to inspire current and potential donors and ignite their passion

# Priority 4: Community Impact

The USGF provides capacity-building grants, professional development opportunities, and financial administrative support for USG institutions to improve their efficiency, impact, and potential for fundraising success.

**Initiative 1:** Increase collaboration among USG institutions through unique statewide fundraising opportunities which impact on a broad scale

**Initiative 2:** Increase connections between advancement professionals across campuses to share and leverage strengths which benefit our students and campus communities

**Initiative 3:** Investigate and pursue opportunities for new, innovative technologies in the field of philanthropy that will encourage collaboration and enhance effectiveness and efficiency for all (ex. USG-wide donor management and stewardship software)

**Initiative 4:** Lead and coordinate mentoring, workshops, and trainings to foster exceptional, system-wide development leadership so USG institutions elevate their fundraising results (ex. How to cultivate donors, how to secure higher financial commitments, leverage board members & deploy impactful stewardship strategies)

**Initiative 5:** Provide grant-writing and planned giving support to empower USG institutional foundations in their efforts to secure external funding for institutional growth