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Candace Sommer, Executive Director Michael Foxman, Assistant Treasurer Rob Roy, Finance and Grant Operations Director Kelsie Winkler, Intern Dear Friends of the Foundation:

The University System of Georgia Foundation Board of Trustees is committed to maintaining a solid framework of fundraising, relationship building, and financial management to support the work of the University System of Georgia. It is the reason that the Foundation was established.

In FY 2011, the Trustees continued to build on the accelerating momentum of the past few years. Most notably, the Board's focus on investment growth and the decision to place a portion of the event proceeds in the Corpus has set the Foundation on track to achieve a major milestone: a \$4 million corpus.

Additionally, the initiation of the SunTrust Scholars, made possible through a generous gift from the SunTrust Foundation, has added a new level and approach to the Foundation's fund-raising strategy.

It has been a banner year for the Foundation, and I thank all of our corporate and community partners for their financial support. I also express my admiration and thanks to the USG faculty and staff for their hard work and dedication to creating a more educated Georgia.

It is with great appreciation and pleasure that I present to you the 2011 Annual Report.

Sincerely,

Kenneth R. Bernard, Jr. USGF Chairman, FY 2011

Scholarships



Jeb Dill Gordon College



Jessica Hicks Kennesaw State University

Scholarship recipients Jeb Dill from Gordon College and Jessica Hicks from Kennesaw State University were on stage at the 2011 Regents' Awards for Excellence in Education to welcome the guests and thank them for the scholarships they received through the proceeds of past events. Jeb and Jessica were two of the 78 students who attended a USG institution in the 2010-11 school year through a USG Regents' Scholarship.

In fiscal year 2011, the USG Foundation provided every USG institution with one or more scholarships, totaling more than \$350,000. The funding for these scholarships was made possible through the proceeds of the 2011 Regents' Awards for Excellence in Education as well as designated proceeds from past events.

In addition to the Regent event awards, ten students attending ten USG institutions in Metro Atlanta, received the new SunTrust Scholars Award, a one-year, full tuition scholarship, made possible through a grant from the SunTrust Foundation.

Scholarships at a Glance
(2011-12 Academic Year)

Scholarship Recipients 88

Institutions Receiving Funding 35

Total Scholarships Awarded
for 2011-12 Academic Year \$401.456

Financial Report

The USG Foundation Funds and Capital Balance (Excluding the Real Estate Foundation LLCs)

Assets and Liabilities

Total Assets \$6,268,799

Liabilities \$954,665 Total Net Assets: \$5,314,134

Total Liabilities and Net Assets \$6,268,799

Total Capital

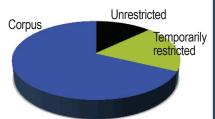
Capital Balances

Unrestricted: Non-grant related funds, general operating funds, and indirect funds from grants

Temporarily Restricted: Grant monies with donor-specific requirements

Corpus: Proceeds from the Gala designated by the Board of Trustees to be held in perpetuity for the support of the USG through scholarships and awards

Total	\$5.314.134
Corpus	\$3,606,066
Temporarily restricted	\$1,024,204
Unrestricted	\$ 683,864



FUNDRAISING* Regents' Event \$990,817 Grants, Investments and Other Contributions \$62,548 Designated Need-Based Escrow Fund \$158,614 **Total Revenue and Reserve** \$1,221,979 Scholarships from Regents' Event Proceeds \$191,000 Need-Based Scholarships - Designated Funds \$158,614 Scholarships designated for SunTrust Scholars \$46,842 Faculty Awards \$25,000 Funds Designated to Corpus \$400,000 **Event Expenses** \$276,653 SunTrust Grant Expenses \$3,158 Donated Services and Supplies \$24,283 **Total Expenditures** \$1,125,550 \$96,429 **Funds Held in Reserve**

FUND AND LLC MANAGEMENT*	
LLC Management Fees Grant Management Fees Investment Income Reserve FY10 Total Revenue and Reserve	\$239,586 \$15,478 \$20,479 \$276,799 \$552,342
Operations and Administrative Services Finance and Audit - Professional Services Supplies and Miscellaneous Expenses Funds Designated to Corpus Total Expenditures and Expenses	\$159,709 \$145,489 \$46,832 \$100,000 \$452,026
Funds Held in Reserve	\$100.316

*These numbers represent transactions during FY 2011

\$ 183,066,470

THE UNIVERSITY SYSTEM OF GEORGIA FOUNDATION, INC. INCLUDING THE REAL ESTATE FOUNDATION LLCS

NET INVESTMENT IN FINANCING LEASES

On October 15, 2008, the University System of Georgia Foundation, Inc. formed the USG Real Estate Foundation, LLC with the USG Foundation as the sole member. The USG Real Estate Foundation, LLC was formed for the purpose of constructing projects and renting the projects to colleges and universities within the University System of Georgia on real estate owned by the Board of Regents of the University System of Georgia. Subsequently, USG Real Estate Foundation II, LLC and Real Estate Foundation III, LLC were formed for the same purpose.

The University System of Georgia Foundation, Inc.; the USG Real Estate Foundation I, LLC; the USG Real Estate Foundation II, LLC; and the Real Estate Foundation III, LLC collectively comprise the University System of Georgia Foundation, Inc. and Affiliates.

The financial figures presented here are taken from an audited financial statement with an unqualified opinion.

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CONSTRUCTION IN PROGRESS	73,843,7
RESTRICTED CASH AND CASH EQUIVALENTS	47,919,054
INVESTMENT IN SECURITIES	4,858,506
DEFERRED LOAN COST,	
net of accumulated amortization of \$292,320	3,688,644
CUSTODIAL CASH ACCOUNTS	1,872,330
ACCRUED INTEREST RECEIVABLE	992,617
CASH AND CASH EQUIVALENTS	741,910

ASSETS

	,	
CASH AND CASH EQUIVALENTS	741,910	
RECEIVABLES	668,383	
Total assets	\$ 317,651,638	
LIABILITIES AND NET ASSETS		
BONDS PAYABLE	\$ 292,910,000	
LESS UNAMORTIZED DISCOUNT	(4,397,649)	
ADD UNAMORTIZED PREMIUM	2,037,563	
NET BONDS PAYABLE	290,549,914	
ACCOUNTS PAYABLE	18,105,101	
ACCRUED INTEREST	1,516,788	
CUSTODIAL ACCOUNT LIABILITIES	1,872,330	
Total liabilities	312,044,133	
NET ASSETS	5,607,505	
Total liabilities and net assets	\$ 317,651,638	

2011 Regents' Awards for Excellence in Education

ALUMNI AWARD RECIPIENTS





Rosalynn Carter





Parker "Pete" Petite

FELTON JENKINS, JR. AWARD RECIPIENTS











Shervne Southard

THE ELRIDGE McMILLAN LIFETIME ACHIEVEMENT AWARD

Donald M. Leebern, Jr. is the recipient of the 2011 Elridge McMillan Lifetime Achievement Award. Regent Leebern, who is Chairman of Georgia Crown, Alabama Crown and Tennessee Crown Distributing Companies, has demonstrated an unfailing commitment to the advancement and improvement of public higher education in Georgia. He is an alumnus of the University of Georgia, a member of many professional and civic organizations, has chaired the Board of Regents and was a founding member of the University System of Georgia Foundation, which he chaired numerous times.



(left-right) Regent Richard Tucker, Regent Ken Bernard, Regent Emeritus Elridge McMillan present the award to Regent Don Leebern

On March 26, 2011, the University System of Georgia Foundation hosted the Regents' Awards for Excellence in Education, a fund-raiser to support the University System of Georgia. This event brought together representatives from all USG colleges and universities, institutional foundations, distinguished faculty and administrators, state and federal elected leaders, and public and private supporters of higher education. Governor Nathan Deal was among the distinguished attendees and offered greetings to the more than 900 guests in attendance.

The evening's host and emcee Regent Ken Bernard explained to the guests that "this event is much more than a fund-raiser and awards ceremony," and added that "this is the one night each year when all 35 colleges and universities come together to celebrate higher education in Georgia." He acknowledged the student scholarship recipients who welcomed the audience and GSU student performers who entertained the guests as they gathered in the ballroom, and noted that "these young people were the shining future of Georgia."

The 2011 event raised more than \$1 million in Silent Auction proceeds and sponsorships to support public higher education in Georgia. The net proceeds were invested in the Foundation's corpus to ensure the sustainability of the Foundation and the continued support of the University System and institutions. Additional funds were used to provide scholarships to deserving students and awards to five outstanding faculty members from various USG institutions.

The Foundation Trustees renamed the faculty awards the "Felton Jenkins, Jr. Hall of Fame Faculty Awards." The awarded was renamed to mark the passing and to honor the memory of esteemed Regent and USG Foundation Trustee Felton Jenkins. Two of Regent Jenkins' children, Emily Followill and Alan Jenkins, attended the event and accepted a memorial gift on behalf of the Jenkins family. Five distinguished faculty members received the Felton Jenkins, Jr. Hall of Fame Awards this year: Thomas Hugh Crawford, Trent Maurer, Melanie Partlow, Sabine Smith, and Sheryne Southard.

As in years past, the Regents' Hall of Fame Alumni Awards honored those who exemplify superb leadership and support of Georgia's higher education. The illustrious recipients of this award were Nancy Buntin, Anthony Parr, Parker "Pete" Petite and former First Lady Rosalynn Carter. Regent Donald M. Leebern, Jr. was selected to receive the Foundation's highest honor: The Elridge McMillan Lifetime Achievement Award.



Emily Followill and Alan Jenkins accept a memorial gift from Regent Dink NeSmith



Former First Lady Rosalynn Carter and President Jimmy Carter take a bow



Fans of all institutions come together and enjoy items for bid at the Silent Auction



Regent Ken Bernard, (left) and wife Carolyne (middle) with guests Senator Johnny Isakson and Governor Nathan Deal

USG FOUNDATION CONTRIBUTORS FY 2011

DONOR LEVELS

Fiscal Year 2011 (July 1, 2010 to June 30, 2011)

\$50,000 and above
Georgia Crown Distributing
Company
The SunTrust Foundation

\$20,000 - \$49,999

Anonymous
The Coca-Cola Company
General Motors Corporation
Georgia Health Sciences
Foundation
Georgia State University Foundation
Georgia Tech Foundation
Kennesaw State University
Foundation
North Georgia College and State
University Foundation
SunTrust Banks, Inc.
TIAA CREF
Wells Fargo
Union Pacific Foundation

\$10,000-\$19,999

Aflac
Ajax Construction Company
Albany State University Foundation
Ambling University Development
Group
Anonymous
Arch Foundation for the
University of Georgia, Inc.
Armstrong Atlantic State
University Foundation

Augusta State University Foundation **Balfour Beatty** Clayton State University Foundation Coleman Talley LLP Columbus State University **Foundation** Frederick E. & Helen D. Cooper Charitable Foundation, Inc. Darby Printing Company/Hugh and Glenna Carter **Erroll and Elaine Davis Foundation** Fort Valley State University Foundation Georgia College and State **University Foundation** Georgia Gwinnett College Foundation Georgia Power Georgia Southern University Foundation Georgia Southwestern State **University Foundation** HCA, Inc. Mr. and Mrs. Robert F. Hatcher Jim and Judy Jolly Juneau Construction Company Lord, Aeck & Sargent MCG Health System, Inc. Macy's/Bloomingdale's Merchant Capital Place Properties Doreen and Alec Poitevint/SEM **Minerals** Willis and Glenda Potts The Potts Company Savannah State University Southern Polytechnic State **University Foundation** Synovus/Bank of North Georgia Mr. and Mrs. Benjamin J. Tarbutton III **Total System Services**

The University Financing
Foundation (TUFF), Inc.
The University of Georgia
Alumni Association
The University of Georgia
Athletic Association
The University of Georgia
Research Foundation
University of West Georgia
Foundation
UPS
Valdosta State University Foundation
W.C. Bradley Company

\$5,000 - \$9,999

Abraham Baldwin Agricultural **College Foundation** College of Coastal Georgia **Dalton State College Foundation** Equifax Gainesville State College **Foundation** Georgia Highlands College Foundation Georgia Perimeter College Gordon College Foundation H.J. Russell and Company Julie Hunt King and Spalding
Macon State College Foundation McKenna, Long and Alridge Middle Georgia College Foundation **NewSouth Construction Parrish Construction** Peck Shaffer & Williams R. William Funk & Associates, Inc. Wanda Yancey Rodwell **Richard Tucker Family Foundation Washington Mutual**

\$1,000 - \$4,999 Alston & Bird, LLP Atlanta Metropolitan College **Foundation** Ken and Carolyne Bernard **Bainbridge College** Clement & Wynn ComSouth **Darton College Foundation** East Georgia College Foundation Larry Ellis Freeman, Mathis, & Gary **Gateway Development Services** Gay Construction R. A. "Rusty" Griffin The Joel and Geraldine Cowan Dr. and Mrs. C. Thomas Hopkins Elridge McMillan Morgan Keegan and Company Dink NeSmith The Orthopaedic & Sports Injury Center of Griffin, P.C. Skidaway Marine Science Foundation South Georgia College Foundation Troutman Sanders Larry Walker Philip Wilheit **Waycross College Foundation**

Other Donations and Gifts

The Atlanta Braves
The Atlanta Falcons

Grants \$200,000 and above

The Bill & Melinda Gates Foundation

To contribute to the USG Foundation, contact Candace Sommer at 404-463-1745 or candace.sommer@usg.edu

James Yancey

USG Foundation 270 Washington Street SW Suite 5175 Atlanta, GA 30334